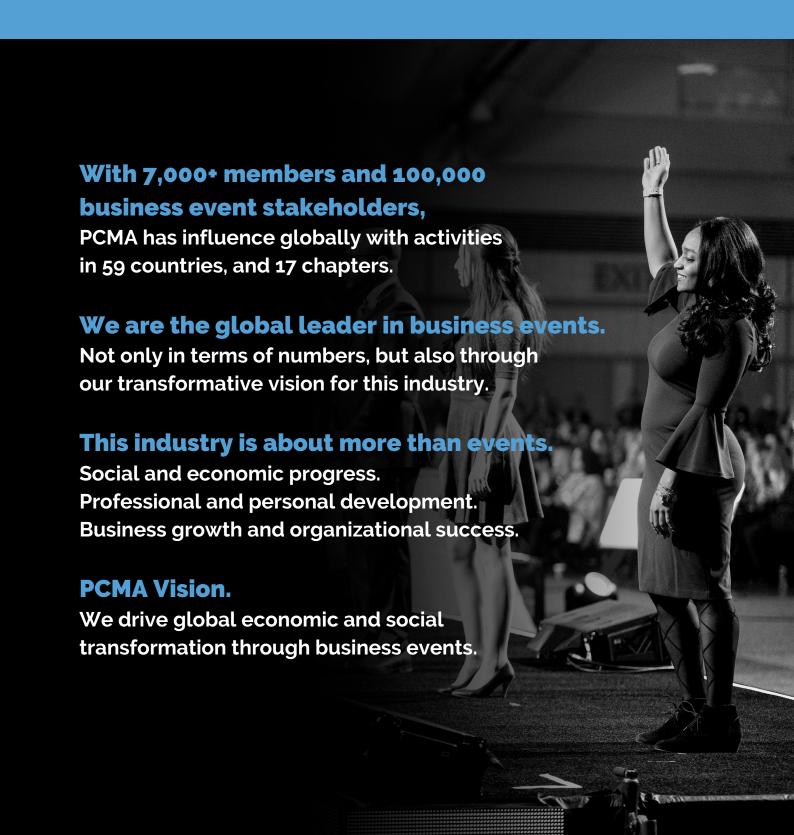


Media Kit 2024



PCMA is the world's largest, most respected and most recognized network of business events strategists.

Our members are industry leaders.



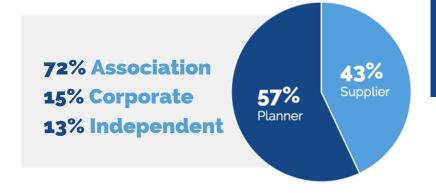


Your guide to PCMA Print Advertising

Learn more about our audience.

Convene magazine, published by PCMA since 1986, is the leading meetings industry publication, providing fresh perspectives on industry news, peer to-peer examples of innovative approaches to planning and executing business events, and thought leadership. The only industry publication that offers educational content for CMP certification, Convene tackles larger business and societal issues and connects them directly to the work of events — always seeking to underscore their potential to be a catalyst for economic and social progress.

7,000 Members in 17 Chapters



Convene Circulation

PRINT

31,844

DIGITAL

4,156

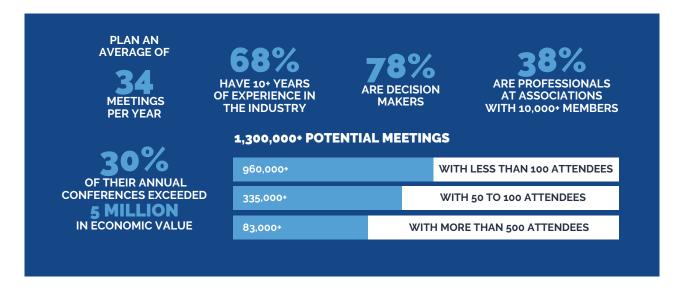
TOTAL

CIRCULATION

36,000

EMAIL EDITION

22,000



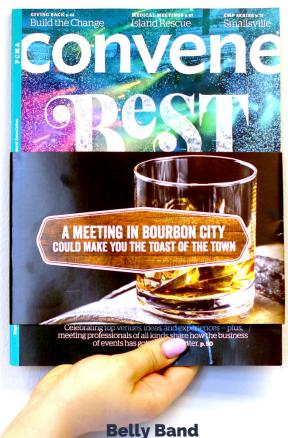
Convene Cover

There's no better location than right up front.

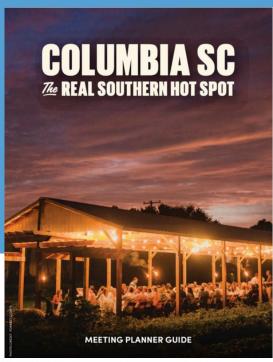
Choose from creative display options, including French Door, Post-It Note Sticker, Belly Band, Gatefold, Front Cover Gatefold, or Reverse Cover.











Custom Publishing Inserts and Outserts

Give Convene's audience something they will hold on to. Customized options begin at 2-page inserts and outserts. Option to collaborate with the PCMA editorial team for custom written content.



Convene Advertising

PCMA's award-winning magazine is the most-read and respected in the industry. Choose from premium positions and ad sizes to communicate your message.

Distribution - 92% USA, 3% Canada, 5% International.







Standard ad sizes include:

Full Page Half Page Third Page









COVERS: Inside front, inside back, outside back

Across from table of contents

Across from Editor in Chief

Across from President-CEO







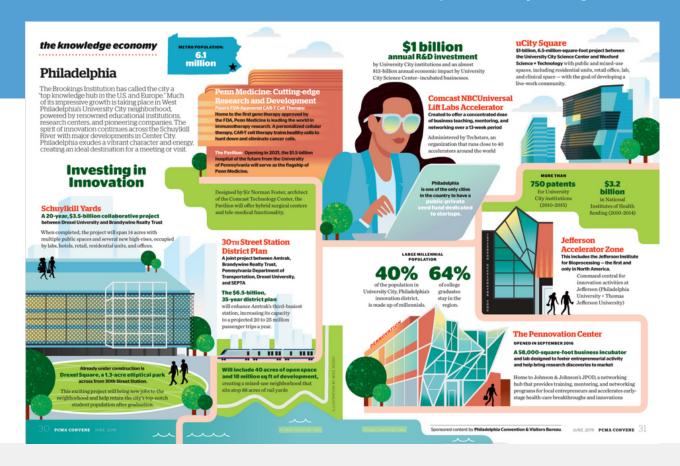
VIDEO ADD ON:

Upgrade your ad by including a video on the digital version of Convene!

View Example.

Custom Profiles

Work with Convene's team of writers to create custom profiles for your organization.





Knowledge Economy:

A two-page spread infographic with custom illustrations that showcases a destination's knowledge, industry clusters and infrastructure supporting events — as well as its iconic elements, cultural attributes, food scene, and attractions.



Places & Spaces:

A two-page spread featuring the unique features of your destination, hotel, or venue.



Out & About:

A two-page spread that showcases a destination's neighborhoods in relation to its convention center and hotel district, brought to life by a custom illustrated map. Emphasis is on the ways attendees can experience a destination's character, including walkability, public-transit, and more.



Planet & People:

A highly visual, two-page spread infographic telling a destination or venue's sustainability story. The spread is intended to demonstrate how the organization is a good steward of the community.



Convene on Location:

A Convene writer is hosted on location and writes about the experience from the planner perspective. A six-page package – can include up to 3 pages of partner advertising.



Event Tech Profile:

A two-page spread featuring the unique features of a platform or digital service, along with quotes/mini case study from a client, infographic info (like number of events hosted, how many views, etc.), images that convey specific features, and an easy-to-understand description of benefits.



Leadership Profile:

Leader full page interview with full page ad opposite.

Special Sections

Smart, sophisticated and engaging, Convene special sections are a great way to tell your organizations story with a combination of advertising and advertorial content.

THE TOP 10 REASONS TO MEET IN

Columbus

Columbus started off 2023 strong with PCMA Convening Leaders CLU, hosting 3,300 event professionals for four days of collaboration and camaraderie. Below, 10 reasons with Columbus makes a superb host city for business events of all stripes.



- 1 Columbus is a vibe. This chart-topping Onlo city recently earned the No. 6 spot on CommercialCafe's ranking of the top 20 best cities for Gen Z. highlighting its affordability and sense of community. Columbus also made U.S. News & World Report's 2021
- 2 Hospitality is part of the city's DNA. CL23 attendoes might remember the friendly local volunteers who welcomed them to the city in Columbus, this kind of greeting is standard. Event professionals can expect that same level of erithusiasm from the Experience Columbus team, who can assist with all stages of the planning process.
- 3 Navigating a large event here is a cinch. The 1.8-million-square-foot Greater Countbus Correction Center (GCCC) offers 373,000 square feet of contiguous exhibit space. 75 meeting rooms, and three ballirooms, all unities a labour strateging commission.

66 PCMA CONVENE MARCH/APRIL 2023

Urbain oasis: The Greater Cournous Convention Center sits adjacent to several lively entertainment districts in one of the festessgrowing cities in the Midwest.

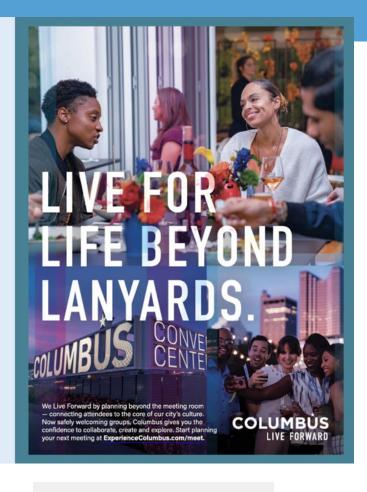


Way to entertain John Legend gave an unforgettable performance at Nationwide Amond during CL 22

- A walkable downtown hub. Just out side the GCCC doors is the 'Five on High's five distinct neighborhoods, each with its own personality — like the artsy, eclectic Short North Arts District and the quaint, brick lined German Village.
- 5 The commute is short. The city is within a one-day's drive or a one-hour flight for more than half of the U.S. population, and downtown is just a 10-minute drive from the airport.
- 6 DELia apriority here. Experience Columbus' Diversity Apprenticeship Program and Accessibility Guide, along with CBUS Sout, a platform that amptities Black culture in Columbus, are just a few examples of how Experience Columbus is moving the needle.
- 7 Collaboration comes naturally Unveiled at the GCCC during CL23, the Hope, Unity and Resiliency mural by Jeremy Jarvis (painted by PCMA participants across the country) is a prime example of how the local community comes together.
- A rising culinary capital. Find out why Christina Tosi, chellowner of Milk Bar said, "Till fly to Columbus to eat," and named Obio's capital the city with a "shockingly great foot scene" in a recent Condé Nast Traveler article.
- It's an exhibitor favorite. They love the ease of load-in at the GCCC and unique off-site venues nearby, like the National Vet erans Memorial and Museum, Nationwide Arena, and KEMBA Livel
- 10 Planners sing its praises. Said one CL23 attendee: "You have the con vention center, your hotel package, your restaurants, your bars, your entertainment areas just right down the street... to me it's a no-brainer to come back to Columbus."

Contact Experience Columbus experiencecolumbus.com/meetings

PCMA



Available Sizes Include

Half Page Horizontal

(½ page horizontal ad + ½ page advertorial)

Full Page

(1 full page ad + 1 full page advertorial)

Two Page Spread

(2-page ad + 2-page advertorial)

Advertorial Page Includes

Main story

Crafted by a PCMA writer with your input

Photographs

One or more high resolution images accompanied by captions

Off the Top

You choose key facts, such as stats and contact information

Plus Three Add-Ons

Don't Miss

What to see and do

Who Knew?

Interesting tidbit

In Other Words

A quote you would like to share

Local Flavor

Food-related item

Coming Soon

Events on the calendar

And One More Thing

A catch-all category

Protocol

Relevant info on travel

Access

How you get there; flight availability



Your guide to PCMA Digital Advertising

Digital Advertising with PCMA



Web Banners + Retargeting

Be top-of-mind by positioning your organization on PCMA.ORG

WEB BANNER OPPORTUNITIES:

Homepage Top Pushdown

Homepage Interstitial

Homepage Anchor

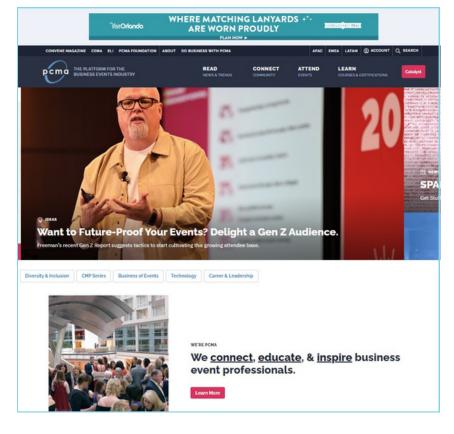
Run-of-Site Top Pushdown

Run-of-Site Anchor



What's Retargeting?

A form of online advertising where ads are served to users who have previously interacted with your brand.



E-Newsletters

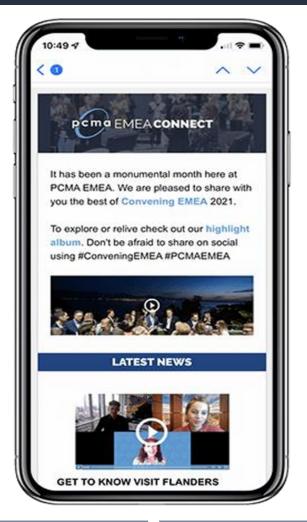
Showcase your banners in PCMA's daily and weekly e-newsletters.



E-NEWSLETTER	CONTENT	SCHEDULE	CIRCULATION	OPEN RATE
ThisWeek @PCMA	All things PCMA as well as the latest industry wide news and developments.	Weekly (Tue)	15,500	22%
The Raise	Designed to help readers brush up on their skills and search for career opportunities.	Weekly (Thu)	7 500	
News Junkie	Breaking news in the meetings industry featuring six news items from the previous 24 hours.	s items from the (Mon-Fri) 11,000		25%

E-Newsletters - Regional

EMEA Connect Newsletter

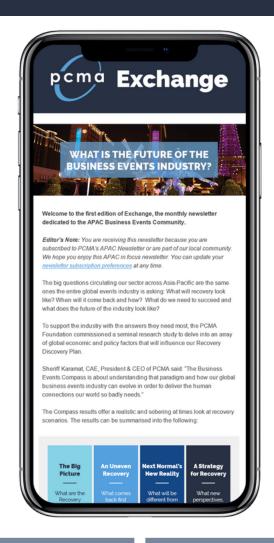


CIRCULATION: 2,000 OPEN RATE: 30%

OPPORTUNITY	DESCRIPTION	SCHEDULE
EMEA Connect Newsletter: Banner	600x200 high resolution lead image story & supporting copy maximum 75 words & a supporting link to advertiser's website.	Bi-Monthly
EMEA Connect Newsletter: In-Story	240x135 high resolution lead image story & supporting copy maximum 26 words including title & a supporting link to advertiser's website.	Bi-Monthly
EMEA Connect Newsletter: Reel	185x185 high resolution image, short 2 word title for CTA Button & a supporting link to advertiser's website.	Bi-Monthly

E-Newsletters - Regional

APAC Exchange Newsletter



CIRCULATION: 5,700 OPEN RATE: 22%

OPPORTUNITY	DESCRIPTION	SCHEDULE
APAC Exchange Newsletter: Top Banner	600x200 high resolution lead image with link to advertiser's website.	Bi-Monthly
APAC Exchange Newsletter: Sponsored Content	240x135 high resolution image with supporting copy maximum 26 words including title and a supporting link to advertiser's website.	Bi-Monthly
APAC Exchange Newsletter: Interstitial Banner	600x100 high resolution banner with link to advertiser's website	Bi-Monthly
APAC Exchange Newsletter: Anchor Banner 600x100 high resolution banner with link to advertiser's website		Bi-Monthly

E-Newsletters - Regional LATAM CONÉCTA Newsletter



CIRCULATION: 3,000 OPEN RATE: 35%

OPPORTUNITY	DESCRIPTION	SCHEDULE
LATAM CONÉCTA Newsletter: Top Banner	600x200 high resolution lead image with link to advertiser's website.	Bi-Monthly
LATAM CONÉCTA Newsletter: Sponsored Content	copy maximum 26 words including title and a	
LATAM CONÉCTA Newsletter: Interstitial Banner	600x100 high resolution banner with link to advertiser's website	Bi-Monthly
LATAM CONÉCTA Newsletter: Anchor Banner 600x100 high resolution banner with link to advertiser's website		Bi-Monthly

Engage

The formula for multichannel content marketing.

Reach your online audience where they scroll.

Target

highly qualified PCMA audience based on geographic and demographic information

Reach

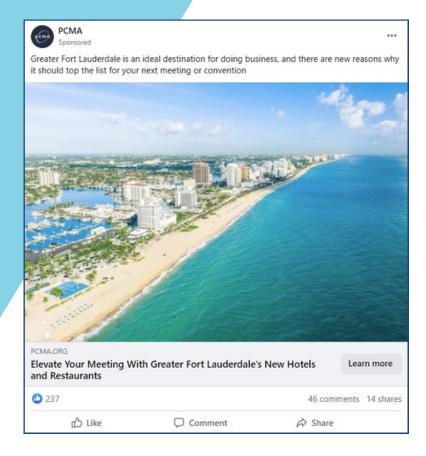
the targeted PCMA audience on Social Media (Facebook, Messenger, Instagram), third party websites and apps via ad networks, and email

PCMA Writer

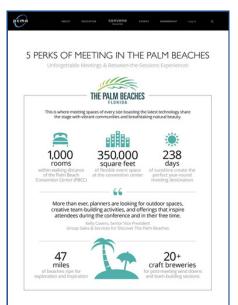
provides high-quality, turn-key content solutions

Segment

relevant messaging and creative to best align with your audience









Native Advertising

A blend of journalism and promotional materials.

Sponsored Content is an organic extension of user.

Work with the Convene editorial team to develop content and focus on topics that align with advertiser goals and are educational for the audience.

Full article on pcma.org

Article in ThisWeek@PCMA on Tuesday (17,000)

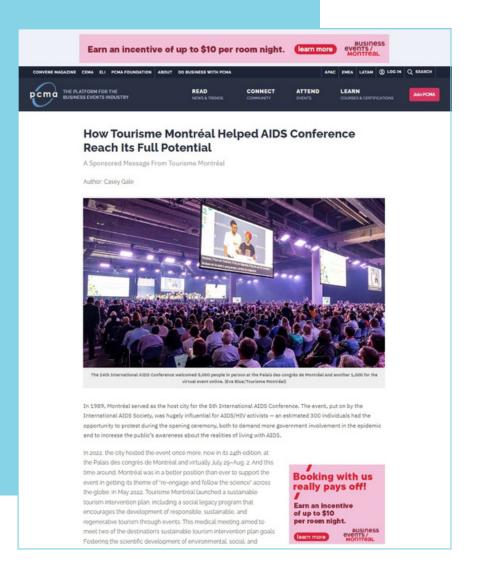
Article in News Junkie

two times during first week of placement (12,500 per eNewsletter)

Lives on pcma.org for 12 months

Digital banner takeover on webpage

Retargeting banners to drive to webpage article



Events Media

Engage face-to-face and digitally with PCMA event attendees through a variety of high-impact event media.

Event media opportunities are available at the following annual events:











Opportunities for event media include:

E-Dailies

Attendee E-newsletter

Mobile App Banners

Onsite Branding Opportunities

Convene Podcast

A fresh take on the business events industry.



The award-winning PCMA Convene Podcast is back with new episodes.

One

sponsor per week

Two

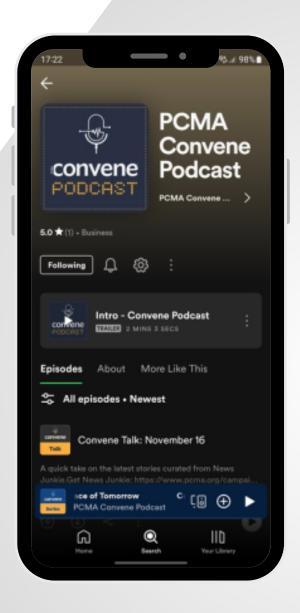
sponsor mentions: host-read ads or dynamically inserted prerecorded ads produced by your team

Four

episodes: Intro, Series, Article, News Junkie – Take Aways

Appears In

pre-roll (at the beginning) or postroll (at the end) of the show





Advertising Pricing and Editorial Calendar

Pricing Chart | PRINT

ADVERTISING

RUN OF BOOK	1X NET RATE	3X NET RATE	6X NET RATE
2 Page Spread	\$15,500	\$15,035	\$13,950
Full Page	\$10,000	\$9,700	\$9,500
2/3 Page	\$8,600	\$8,342	\$8,170
1/2 Page Spread	\$11,300	\$10,961	\$10,735
1/2 Page Island	\$8,500	\$8,245	\$8,075
1/2 Page Horizontal	\$8,050	\$7,809	\$7,648
1/3 Page	\$6,500	\$6,305	\$6,175
Digital Edition Video	\$1,500		

For quarter page rates and availability, please inquire with your business development director.

HIGH IMPACT POSITIONS	NET RATE	
Front Cover - Post It Note	\$27,600	
Front Cover - French Doors	\$35,200	
Bellyband (one-sided/printed by PCMA)	\$32,500	
Reverse Cover	\$34,500	

PREMIUM POSITIONS	NET RATE	
Inside Front Cover	\$12,500	
Inside Front Spread	\$19,850	
Outside Back Cover	\$12,500	
Inside Back Cover	\$11,500	
Across from President/CEO	\$11,500	
Across from Editor	\$11,500	
Across from Table of Contents	\$11,500	
Across from Table of Contents 2	\$11,500	
Before Plenary	\$16,180	

CUSTOM PUBLISHING INSERT/SUPPLEMENTAL	NET RATE/ PROVIDED INSERT	NET RATE/CUSTOM PUBLISHING & PRINTING	
4-Page Insert	\$15,500	\$22,100	
8-Page Insert	\$20,000	\$32,100	
12-Page Insert	\$24,000	\$42,400	



See SPECS HERE

Pricing Chart | PRINT

CONTENT

SPECIAL SECTIONS	1x NET RATE	3x NET RATE	6x NET RATE
Two Page Spead + Two Page Editorial	\$17,050	\$16,539	\$15,345
Full Page Ad + Full Page Editorial	\$11,000	\$10,670	\$10,450
Half Page Horizontal Ad + Half Page Editorial	\$8,855	\$8,589	\$8,412

ILLUSTRATED SERIES	NET RATE	
Knowledge Economy	\$15,000	
Planet + People	\$14,500	
Places + Spaces	\$14,500	
Out & About	\$14,500	

INDUSTRY PROFILES	NET RATE	
Leadership Profile	\$11,000	
Case Study Profile (Supplied by Advertiser)	\$11,000	
Convene On Location	\$27,500 <mark>*</mark>	
Event Tech Profile	\$14,500	

^{*}Editor Travel Expenses (airfare, lodging, meals, transportation) are extra.



See SPECS HERE

out and about



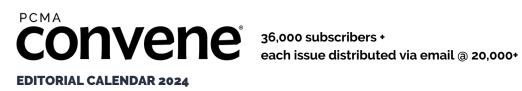


ndy has been named USA Today's "No. 1 Convention City in the U.S.," but this isn't a city that rests on its laurels. There is \$1.7 billion in tourism-related development currently in the works — clearly visible in the expansions, new builds, renovations, and enhancements to gathering areas, green spaces, and tourist attractions around every turn. With so many exciting new offerings on tap, Indy has more possibilities than ever for event organizers to explore for their groups. To learn more, go to VisitIndy.com.









2024	WITHIN FEATURE ARTICLES Full or Half Page ad within	WITHIN SPECIAL SECTIONS Full or Half Page ad AND matching editorial	BONUS DISTRIBUTION *	DEADLINES
Issue: JANUARY/ FEBRUARY	PCMA CL24 RECAP MEDICAL MEETINGS	CONVENTION CONNECTIONS Special Two-page Editorial Profile (no ad) NORTHWEST US	Cl24 ReCap (Digital Only)	Space close: 12/01/2023 Material close: 12/29/2023 PUBLISHES: 2/07/2024
Issue: MARCH/ APRIL	HOTEL UPDATE EVENT TECHNOLOGY	THE TOP TEN REASONS TO MEET IN SOUTHEAST US SUSTAINABILITY	Showcase	Space close: 2/01/2024 Material close: 3/01/2024 PUBLISHES: 4/05/2024
Issue: MAY/ JUNE	DMO/CVB UPDATE PCMA 2024 EDUCON PREVIEW	NORTHEAST US TECH & EVENT SOLUTIONS RESORT, GOLF & SPA MEETINGS DESTINATION SPOTLIGHT Special Two-page Editorial Profile (no ad)	EduCon	Space close: 4/01/2024 Material close: 5/01/2024 PUBLISHES: 6/06/2024
DIGITAL ONLY Issue:	Special I	Digital Edition - EduCon 2024 ReCap - TBD	PENDING	TBD
Issue: JULY/ AUGUST ALSO IN THIS ISSUE:	CORPORATE MEETINGS MEDICAL MEETINGS PCMA ANNUAL DIRECTORY * IS THE REVERSE BACK COVER	CONVENTION CENTERS/ UNIQUE VENUES PCMA ANNUAL DIRECTORY OF EVENT DESTINATIONS, VENUES, AND TECHNOLOGY		Space close: 5/31/2024 Material close: 7/01/2024 PUBLISHES: 8/06/2024 DIRECTORY DIGITAL EDITION INCLUDES: IETARGETING IMPRESSIONS
Issue: SEPTEMBER/ OCTOBER	CONVENTION CENTERS GLOBAL MEETINGS ANNUAL SALARY RESEARCH	INCENTIVE MEETINGS MEXICO, CARIBBEAN and LATIN AMERICA SOUTHWEST US GAMING DESTINATIONS	IMEX America	Space close: 7/01/2024 Material close: 8/30/2024 PUBLISHES: 10/3/2024
Issue: NOVEMBER	ANNUAL MEETINGS INDUSTRY FORECAST MEETINGS MARKET SURVEY	CULTURAL CAPITAL RENOVATIONS, EXPANSIONS, NEW BUILDINGS		Space close: 9/16/2024 Material close: 10/15/2024 PUBLISHES: 11/15/2024
Issue: DECEMBER	PCMA 2025 CONVENING LEADERS PREVIEW	CANADA EMEA	Convening Leaders 2025	Space close: 10/08/2024 Material close: 11/08/2024 PUBLISHES: 12/13/2024

Pricing Chart | DIGITAL

ADVERTISING

CONVENE	SCHEDULE	NET RATE
PODCAST	Weekly	\$1,500

PCMA.ORG WEBSITE BANNERS	NET RATE	
Homepage Top Pushdown	\$8,500	
Homepage Interstitial	\$6,500	
Homepage Anchor	\$4,500	
Run-of-Site Top Pushdown	\$7,500	
Run-of-Site Anchor Leaderboard	\$4,500	

RETARGETING	NET RATE	
50,000 Impressions	\$1,500	
100,000 Impressions	\$2,500	
200,000 Impressions	\$4,000	
300,000 Impressions	\$5,000	
Video Retargeting - 30,000 Impressions	\$3,000	



E-NEWSLETTERS	SCHEDULE	BANNERS	NET RATE
ThisWeek@PCMA	Weekly-Tuesday	Top Interstitial Anchor	\$3,250 \$2,500 \$1,375
News Junkie	Daily-Monday-Friday	Top Anchor	\$4,000 \$1,375
The Raise	Weekly-Thursday	Top Interstitial Anchor	\$2,500 \$2,000 \$1,250
EMEA Connect	Bi-Monthly	Top In-Story Reel	\$1,500 \$1,000 \$500
APAC Exchange	Bi-Monthly	Top Sponsored Content Interstitial Anchor	\$1,500 \$1,200 \$850 \$650
LATAM CONÉCTA	Bi-Monthly	Top Sponsored Content Interstitial Anchor	\$1,500 \$1,200 \$850 \$650
Convene Digital Edition	Bi-Monthly	Тор	\$3,000

SPONSORED CONTENT

ENGAGE CAMPAIGN	30-Day 5 States Net Rate	60-Day 5 States Net Rate	90-Day 5 States Net Rate	30-Day National Net Rate	Estimated Impressions
Engage Article + Graphic	\$4,500	\$8,000	\$10,500	\$10,500	30 Days - 60,000
Listicle	\$4,500	\$8,000	\$10,500	\$10,500	60 Days - 120,000
Infographic	\$4,500	\$8,000	\$10,500	\$10,500	90 Days - 180,000
Video	\$4,500	\$8,000	\$10,500	\$10,500	National - 215,000



NATIVE CAMPAIGN	30-Day Campaign Net Rate	
Native Sponsored Content + 300,000 Retargeting Impressions	\$9,500	

See SPECS HERE

Other Ways to Work With PCMA

Get Involved

OPPORTUNITIES BEYOND MEDIA SOLUTIONS



Additional events include, Visionary Awards, EduCon, Convening EMEA, Convening Asia Pacific and more.



Create omni channel content and advertising campaigns

MEDIA SOLUTIONS

Advertise with Convene Magazine, our award-winning publication through print and digital advertising and content campaigns. Keep your brand in front of PCMA's highly engaged audience of 36,000 readers.



Lead as a PCMA Partner

PARTNERSHIP PROGRAM

PCMA's Partnership Program is based on developing strategic relationships with organizations that are aligned with PCMA's Mission and Vision.

Partners leverage PCMA's portfolio of face-to-face events, thought leadership platforms, and exclusive member programs. This exposure gives partnering organizations priority access to the PCMA community of event strategist leaders.



Align with thought leadership by funding industry insights RESEARCH

Align with PCMA's thought leadership by funding upcoming research projects.



Support the business events community

PCMA FOUNDATION

The road to greatness is not always paved with equal opportunity. The PCMA Foundation's aim is for our community to own that road for the meetings and business events industry. Help us support educational scholarships for promising individuals and fund critical projects to lead this great industry into an incredible future.

Contact Us

Thank you for your interest PCMA's media solutions. We look forward to building a package that aligns with your strategic initiatives and ROI objectives.

Meet the Team



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